Deloitte Access Economics

Extrapolated returns on investment in NHMRC medical research

Australian Society for Medical Research

17 February 2012



Contents

| 1 | Background |
|-------|---|
| | Methodology and findings |
| | rences |
| Neiei | Limitation of our work |
| | |
| Ch | narts |
| Chart | 2.1 : Health system expenditure and NHMRC R&D (base case and scenario) |
| Ta | ibles |
| Table | 2.1: Health system expenditure and NHMRC R&D, \$ billion (base case and scenario) |
| Table | 2.2 : Health system expenditure savings (scenario analysis) |

Liability limited by a scheme approved under Professional Standards Legislation.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity.

Please see www.deloitte.com/au/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms.

1 Background

Deloitte Access Economics was commissioned by the Australian Society for Medical Research (ASMR) to undertake an extrapolation of the link between investment in NHMRC-funded medical research and financial and health returns on that investment. This analysis builds on a methodology presented in an earlier Deloitte Access Economics (2011a) report, which examined the benefit-cost ratio (BCR) of investment in NHMRC research across specific disease areas and found:

- for cardiovascular disease (CVD, including stroke) the BCR was 6.1;
- for cancer the BCR was 2.7;
- for asthma the BCR was 1.2;
- for sudden infant death syndrome (SIDS) the BCR was 1.1; and
- for muscular dystrophy (MD) the BCR was 0.7.

Costs comprised expenditure on NHMRC research for these conditions. The main benefits were gains in wellbeing measured as disability adjusted life years (DALYs) averted and converted to a dollar value using the value of a statistical life year (VSLY). However, only a proportion of these gains, in net present value (NPV) terms, can be attributed to NHMRC R&D, so the analysis depended on four parameters:

- 1. 50% of gains were attributed to R&D rather than other causes, such as improvements in environmental factors (e.g. sanitation) or public policies (e.g. health promotion);
- 2. 3.14% of R&D gains were attributed to Australian R&D rather than overseas R&D;
- 3. 25.04% were attributable to NHMRC R&D rather than other Australian R&D; and
- 4. the time lag between the mid-point of the R&D expenditure and the mid-point of the wellbeing gains, on average, was estimated as 40 years.

Other benefits were commercial returns measured through market capitalisation modelling, the value of avoiding direct health system expenditure, and the value of avoiding indirect costs (e.g. productivity gains from avoiding premature mortality, and avoiding the costs of informal care, aids and home modifications, and deadweight losses associated with government revenue foregone and welfare and disability payments.)

2 Methodology and findings

While Deloitte Access Economics (2011a) looked at historical NHMRC expenditure over 2000 to 2010 and its estimated returns, this current report examines prospective NHMRC expenditure from 2012 to 2022 (financial years or FYs). Two options are modelled:

- Base case: NHMRC R&D expenditure stays at its current proportion of health expenditure (0.73%); and
- Scenario: NHMRC R&D increases from 0.73% of health expenditure currently (2011-12) to 1.0% in 2012-13 and 3.0% by 2022-23 (i.e. increasing by 0.2% annually).

Since there will be a 40-year time horizon between when the NHMRC R&D changes occur and the estimate average point of when the benefits will be realised, the modelling was

undertaken out to 2061-62. Health system expenditure was modelled based on Inter Generational Report (IGR) projections, and the NHMRC R&D expenditure in each case was modelled based on the proportionalities listed in the base case and scenario above. Total Australian health system expenditure is projected to grow at an average of 6.92% per annum over the period (Deloitte Access Economics, 2011b, 2012), with nominal expenditure around \$3.3 trillion by the out-year (Chart 2.1 and Table 2.1). In the base case, NHMRC R&D grows from around \$800 million in 2011-12 to \$24 billion by 2061-62, but to \$100 billion under the scenario (Chart 2.1, Table 2.1).

300 3.5 3.0 250 Fotal Health Expenditure (\$trilion) R&D Expenditure (\$br 200 2.0 150 1.5 NHMRC 100 1.0 50 0.5 0.0 n 2012 2017 2022 2027 2037 2047 2052 2057 2062 NHMRC (scenario) -NHMRC (base case) -Health System

Chart 2.1: Health system expenditure and NHMRC R&D (base case and scenario)

Source: NHMRC, 2010; Deloitte Access Economics. Notes: Nominal prices. Health system expenditure corresponds with the left y-axis, and NHMRC R&D with right y-axis. X-axis labels are FYs i.e. FY2012=2011-12.

Table 2.1: Health system expenditure and NHMRC R&D, \$ billion (base case and scenario)

| FY | 2012 | 2022 | 2032 | 2042 | 2052 | 2062 |
|-------------------------|------|------|------|------|-------|-------|
| NHMRC R&D (base case) | 0.8 | 1.6 | 3.2 | 6.4 | 12.5 | 24.2 |
| NHMRC R&D (scenario) | 0.8 | 6.1 | 13.1 | 26.3 | 51.5 | 99.5 |
| Health system | | | | | | |
| expenditure (base case) | 113 | 216 | 438 | 878 | 1,717 | 3,318 |

Source: Source: NHMRC 2012; Deloitte Access Economics. Notes: Nominal prices. FY2012=2011-12 etc.

Health system expenditure in the scenario was estimated based on the impact of the R&D investment, which starts in 2052-53. Access Economics (2011a) estimated the returns from five conditions which, together, represent approximately 40% of NHMRC expenditure. The combined health system savings from these conditions were thus multiplied by 10/4=2.5 to estimate the total savings from all NHRMC R&D investments. Implicitly this assumes that the BCR for all conditions is the weighted average of the BCR for the five conditions studied

previously. The dollar value of the return was factored up by the ratio of the higher R&D expenditure in the scenario.

The undiscounted value of the health expenditure saving was estimated as \$25.9 billion for the period 2011-12 to 2062-63, which in NPV terms (with a 7% discount rate) was estimated as \$1.0 billion, since the benefits only accrue in the model from 2052-53. In contrast, the NPV of the additional NHRMC expenditure over 2011-12 to 2022-23 was estimated as \$14.4 billion.

This means that for every dollar spent on additional NHRMC R&D, seven cents would be returned in health expenditure savings in the future. The BCR would naturally be much higher (and above unity) if other financial savings and the wellbeing gains were included.

Sensitivity analysis was conducted if the average time lag was reduced to 30 years, 20 years and 10 years. The findings are shown in Table 2.2, with the return increasing to 14.3 cents in the dollar with a time lag of 10 years.

Table 2.2: Health system expenditure savings (scenario analysis)

| Time lag till benefits accrue (years) | 40 | 30 | 20 | 10 | |
|---------------------------------------|------|------|------|------|--|
| Health system expenditure saving | | | | | |
| - undiscounted (\$bn) | 25.9 | 18.3 | 11.9 | 7.1 | |
| - NPV (\$bn) | 1.0 | 1.4 | 1.8 | 2.1 | |
| NPV of extra NHMRC expenditure (\$bn) | 14.4 | 14.4 | 14.4 | 14.4 | |
| cents returned on the dollar | 7.0 | 9.7 | 12.4 | 14.3 | |

Source: Source: NHMRC 2012; Deloitte Access Economics.

References

- Deloitte Access Economics (2011a), *Returns on NHMRC funded research and development*, Australian Society for Medical Research, 17 October 2012.
- Deloitte Access Economics (2011b), *An IGR for the States*, in: Business Council of Australia, Preparing for a better future, submission to the 2011 Tax Forum, http://www.bca.com.au/DisplayFile.aspx?FileID=765, accessed 26 October 2011.
- Deloitte Access Economics (2012), *An IGR for the States: health and aged care expenditure Final Report*, Business Council of Australia, 23 January 2012.
- National Health and Medical Research Council (NHMRC) (2010), NHMRC research funding datasets 1990 2010, National Health and Medical Research Council, http://www.nhmrc.gov.au/grants/research-funding-statistics-and-data/funding-datasets, accessed 16 February 2012.

Limitation of our work

General use restriction

This report is prepared solely for the use of the Australian Society for Medical Research. This report is not intended to and should not be used or relied upon by anyone else and we accept no duty of care to any other person or entity. The report has been prepared for the purpose of extrapolating the potential returns that NHMRC funded medical research and development can deliver. You should not refer to or use our name or the advice for any other purpose.

Contact us

Deloitte Access Economics ACN: 49 633 116

Level 1 9 Sydney Avenue Barton ACT 2600 PO Box 6334 Kingston ACT 2604 Australia

Tel: +61 2 6175 2000 Fax: +61 2 6175 2001

www.deloitte.com/au/economics

Deloitte Access Economics is Australia's preeminent economics advisory practice and a member of Deloitte's global economics group. The Directors and staff of Access Economics joined Deloitte in early 2011.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/au/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms.

About Deloitte

Deloitte provides audit, tax, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and deep local expertise to help clients succeed wherever they operate. Deloitte's approximately 170,000 professionals are committed to becoming the standard of excellence.

About Deloitte Australia

In Australia, the member firm is the Australian partnership of Deloitte Touche Tohmatsu. As one of Australia's leading professional services firms. Deloitte Touche Tohmatsu and its affiliates provide audit, tax, consulting, and financial advisory services through approximately 5,400 people across the country. Focused on the creation of value and growth, and known as an employer of choice for innovative human resources programs, we are dedicated to helping our clients and our people excel. For more information, please visit our web site at www.deloitte.com.au.

Liability limited by a scheme approved under Professional Standards Legislation.

Member of Deloitte Touche Tohmatsu Limited

© 2011 Deloitte Access Economics Pty Ltd